## **United Nations Procurement Division**

# REQUEST FOR EXPRESSION OF INTEREST (EOI)

This notice is placed by UNPD. The accuracy, reliability and completeness of the contents of furnished information is the responsibility of United Nations Procurement Division. You are therefore requested to direct all queries regarding this EOI to United Nations Procurement Division using the fax number or e-mail address provided below.

### Title of the EOI:

Provision of Medium and Heavy Duty Trucks including Spare Parts and Ancillary Services

Date of this EOI: 12 October 2022 Closing Date for Receipt of EOI: 14 November 2022

EOI Number: EOIUNPD20354

Beneficiary Country/Territory: Global

Commodity/Service category: Vehicle Fleet

Address EOI response by fax or e-mail to the Attention of: Kenneth Gaciura

Fax Number:

E-mail Address: kenneth.gaciura@un.org; kibukamusoke@un.org

**UNSPSC Code:** 25101507, 25101600

### **DESCRIPTION OF REQUIREMENTS**

- 1. The UN Procurement Division (UNPD) is seeking Expressions of Interest from qualified manufacturers, manufacturers' trading subsidiaries or, should the manufacturer or trading subsidiary be unable to bid, manufacturers' authorized, capable agents (normally distributors or dealers) for the supply and delivery of Medium and Heavy-Duty Trucks, including spare parts and ancillary services throughout the entire life cycle of the vehicle. These truckis are required in support of UN Peacekeeping Missions worldwide as may also be used in support of other UN Seccretariat entities as well as UN Agencies, Funds and Programmes (AFPs).
- 2. The large majority of vehicles that will be required by the UN are left-hand drive configuration, fitted with a diesel engine that is compliant with European emission standards up to Euro 3 (or equivalent) that can operate with diesel fuel that has a high sulphur content, however right-hand drive vehicles are also required.
- 3. The requirement is broken down into the following:
- (a) Truck Rigid Cab/Chassis fitted with diesel engines intended for service in the harshest environments.



Payload should allow it to be used as the basis for water tanker, refrigerated van, recovery track, vacuum sewage, garbage compactor, cargo/troop carrier, cargo with crane, fuel tanker, aviation fuel, dump truck, PLS and modules and fire domestic, provided in 4x2, 4x4, 6x4 and 6x6 axle configurations with payload between 7-20 tons.

- (b) Draw bar trailers (Turntable type), for cargo, fuel and water with payloads between 10-18 tons
- (c) Truck tractor fitted with diesel engines designed primarily for drawing semi-trailers (cargo, water, fuel, low bed and side lifter) provided in 4x2, 4x4, 6x4 and 6x6 axle configurations with payloads between 27-40 tons
- 4. The UN's requirement is not for refurbished veicles. The UN expects the successful vendor to supply brand new vehicles, including after-sales support services (i.e. provision of spare parts, warranty, tools and equipment, training of UN staff (including on-site maintenance training in field missions), technical assistance, etc., as and when required) throughout the entire life of the equipment, estimated to be 8 years. The resulting contract(s) will be on "as and when" required basis, and will be for an initial period of three (3) years with option to extend at the UN's discretion for two (2) additional periods of one (1) year each.
- 5. It is the United Nations preference to enter into a contract(s) with vehicle manufacturers or their trading subsidiaries. However, should the manufacturer appoint a third party (normally a distributor or dealer) to respond to the solicitation and/or to enter into a contract with the UN, it is mandatory that:
- i. such authorized agent has an adequate support structure, evidenced by dedicated resources, and experience in the provision of vehicles and after sales support services; and
- ii. any resulting contract will be co-signed by the manufacturer. A vendor who is not a manufacturer or trading subsidiary and who wants to respond to the solicitation shall provide evidence that the manufacturer authorizes [the vendor] to participate in the solicitation and also agrees to co-sign any resulting contract(s).
- 6. Further to Paragraph 5 above, vehicle manufacturers may propose only one third-party representative who is able to fulfill multiple orders from, and provide adequate after-sales support services to, several UN Entities worldwide.
- 7. Detailed technical specifications, quantities and support requirements shall be provided to vendors in the solicitation document.

Detailed technical specifications, quantities, and support requirements shall be provided to vendors in the solicitation document, which shall be issued through the SAP Aribe e-tendering platform. Please ensure that the contacts listed in your United Nations Global Marketplace (www.ungm.org) account are up to date and accurate, as only those individuals will be able to access the RFP in Ariba.



# SPECIFIC REQUIREMENTS / INFORMATION (IF ANY)

Responding to this Request for Expression of Interest (REOI):

- a. Consistent with Paragraph 5 above, in addition to the electronically submitted Vendor Response Form, all vendors SHOULD email to kenneth.gaciura@un.org with a copy to kibukamusoke@un.org, the following additional information:
- (i) what category the vendor is i.e. Manufacturer, Trading Subsidiary or Manufacturer's authorized agent. If a manufacturer's authorized agent, please indicate whether a distributor or dealer;
- (ii) what vehicle categories (out of the list shown in paragraph 3) are being offered;
- (iii) the brand of vehicles being offered; and
- (iv) if the vendor is a trading subsidiary, proof of such relationship with the manufacturer; or
- (v) if the vendor is an authorized agent, an endorsement by the vehicle manufacturer that (i) the manufacturer authorizes the vendor to participate in future solicitation and that the manufacturer would cosign a contract, in case of award.
- b. If your firm is not yet registered with the United Nations Procurement Division, you should register through the United Nations Global Market Place (UNGM) as per the Instructions provided below. When registering, please ensure that "UN Secretariat" is selected under "Select Agencies."
- c. The UN reserves the right to reject EOIs that are incomplete or do not meet the requirements mentioned above. Submission of an EOI, therefore, does not carry any expectation or imply any right to participate in the planned tender.
- d. Questions regarding this REOI should be forwarded to kenneth.gaciura@un.org.

### **NOTE**

Information on tendering for the UN Procurement System is **available free of charge** at the following address: <a href="https://www.ungm.org/Public/Notice">https://www.ungm.org/Public/Notice</a>

Only the United Nations Global Marketplace (UNGM) has been authorised to collect a nominal fee from vendors that wish to receive automatically Procurement Notices or Requests for Expression Of Interest. Vendors interested in this Tender Alert Service are invited to subscribe on http://www.ungm.org

Vendors interested in participating in the planned solicitation process should submit the Vendor Response Form of this EOI electronically (through the link available on the next page) before the closing date set forth above.



# **VENDOR RESPONSE**

## **NOTICE**

- Companies can only participate in solicitations of the UN Secretariat after completing their registration (free of charge) at the United Nations Global Marketplace (<u>www.ungm.org</u>).
- As you express interest in the planned solicitation by submitting this response form, please verify that
  your company is registered under its full legal name on the United Nations Global Marketplace
  (www.ungm.org) and that your application has been submitted to the UN Secretariat.
- While companies can participate in solicitations after completion of registration at Basic Level, we strongly recommend all companies to register at least at Level 1 under the United Nations Secretariat prior to participating in any solicitations.

PLEASE NOTE: You should express your interest to this EOI electronically at:

https://www.un.org/Depts/ptd/node/add/interest-expressed?EOI=EOIUNPD20354

In case you have difficulties submitting your interest electronically, please contact kenneth.gaciura@un.org; kibukamusoke@un.org directly for instructions.



#### **EOI INSTRUCTIONS**

### 1) Registering as a Vendor with the United Nations

Vendors interested in fulfilling the requirement described above must be registered at the UN Global Marketplace (<a href="www.ungm.org">www.ungm.org</a>) with the UN Secretariat in order to be eligible to participate in any solicitation. Information on the registration process can be found at <a href="https://www.un.org/Depts/ptd/vendors">https://www.un.org/Depts/ptd/vendors</a>.

### Prerequisites for Eligibility

In order to be eligible for UN registration, you must declare that:

- A. Your company (as well as any parent, subsidiary or affiliate companies) is not listed in, or associated with a company or individual listed in:
  - I. the Compendium of United Nations Security Council Sanctions Lists (https://www.un.org/sc/suborg/en/sanctions/un-sc-consolidated-list), or
  - II. the IIC Oil for Food List website or, if listed on either, this has been disclosed to the United Nations Procurement Division in writing.
- B. Your company (as well as any parent, subsidiary or affiliate companies) is not currently removed or suspended by the United Nations or any other UN organisation (including the World Bank);
- C. Your company (as well as any parent, subsidiary of affiliate companies) is not under formal investigation, nor have been sanctioned within the preceding three (3) years, by any national authority of a United Nations Member State for engaging or having engaged in proscribed practices, including but not limited to: corruption, fraud, coercion, collusion, obstruction, or any other unethical practice:
- D. Your company has not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against your company that could impair your company's operations in the foreseeable future:
- E. Your company does not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with the Vendor in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15).
- F. Your company undertakes not to engage in proscribed practices (including but not limited to: corruption, fraud, coercion, collusion, obstruction, or any other unethical practice), with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN.

For Registered Vendors: Vendors already registered at the UN Global Marketplace with the UN Secretariat must ensure that the information and documentation (e.g. financial statements, address, contact name, etc.) provided in connection with their registration are up to date in UNGM. Please verify and ensure that your company is registered under its full legal name.

For Vendors Interested in Registration: Vendors not yet registered should apply for registration on the United Nations Global Marketplace (<a href="http://www.ungm.org">http://www.ungm.org</a>); information on the registration process can be found at <a href="https://www.un.org/Depts/ptd/vendors">https://www.un.org/Depts/ptd/vendors</a>. Vendors must complete the registration process prior to the closing date of the REOI. Vendors who have not completed the UNGM registration process with the UN Secretariat before the closing date of the REOI are not considered eligible to participate in solicitations of the UN Secretariat. We strongly recommend all companies to register at least at Level 1 under the UN Secretariat prior to participating in any solicitations.

IMPORTANT NOTICE: Any false, incomplete or defective vendor registration may result in the rejection of the application or cancellation of an already existing registration.

### 2) EOI Process

Vendors interested in participating in the planned solicitation process should forward their expression of interest (EOI) to United Nations Procurement Division (UNPD) by the closing date set forth in this EOI. <u>Due to the high volume of communications UNPD is not in a position to issue confirmation of receipt of EOIs.</u>

Please note that no further details of the planned solicitation can be made available to the vendors prior to issuance of the solicitation documents.

This EOI is issued subject to the conditions contained in the EOI introductory page available at <a href="https://www.un.org/Depts/ptd/eoi">https://www.un.org/Depts/ptd/eoi</a>.

